



# Competition Among Employers In Urban Hiring Markets: Evidence From Online Job Advertisements

IPS45 - Web intelligence for official statistics

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# Outline

- Online Job Advertisements (OJAs)
- Labour Market Concentration Index
- Methodology
- Results and Future Work

# Online Job Advertisements (OJA) data

- **Online job advertisements (OJAs)** refer to advertisements published on the Web revealing **an employer's interest in recruiting workers**
- OJAs usually include **data on the characteristics of the job** (e.g. occupation and location), characteristics of the employer (e.g. name of the employer, economic activity) and requirements (e.g. education/skills).
- Potential for complementing official labour market statistics with more granular data (and perhaps more timely)



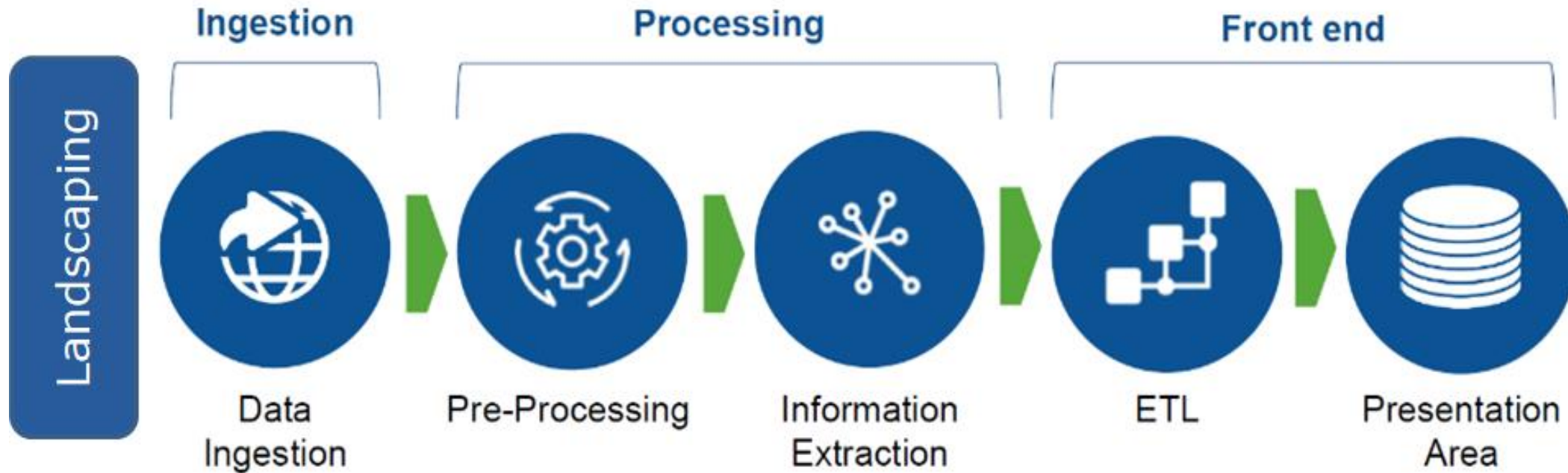
# OJAs data @Eurostat

- Result of a joint project **between the ESS and The European Centre for the Development of Vocational Training (Cedefop)**
- OJAs are collected from the Web via APIs and scraping
- At Eurostat, OJAs represent one of the data available from the **Web Intelligence Hub** within the Trusted Smart Statistics (TSS) Initiative.
- OJAs data are scraped/downloaded for all 27 EU countries + UK. More than 140 millions distinct online jobs advertisements are collected from 316 distinct sources.
- Data from 2019 and 2020 are used for this study.

# OJA data: Variables

Variable	Missing values	Variable type
economic activity of the employer	2%	Categorical (NACE at 2. level)
type of contract	29%	Categorical ("permanent", "self-employed" and "temporary")
working hours	38%	Categorical ("full-time", "part-time")
education level required	1%	Categorical (ISCED 2011)
salary	74%	Categorical (13 levels)
experience	51%	Categorical (8 levels)
place of employment (region)	36%	Categorical (NUTS3)
place of employment (city)	47%	Categorical (LAU)
occupation	0%	Categorical (ISCO level 4)
skills	1%	Categorical (ESCO level 3)
time (grab and expired dates)	0%	Date
company names	20%	String

# Data pipeline



Interested? [ESTAT-WIH@ec.europa.eu](mailto:ESTAT-WIH@ec.europa.eu)



# Methodology

# Background



- [ESSnet Big Data II Workpackage B](#) – Case study on using OJA data for calculating a Labour Market Concentration Index
- First Experimental results for Germany:  
<https://github.com/OnlineJobVacanciesESSnetBigData/Labour-market-concentration-index-from-CEDEFOP-data>
- Research paper from Azar et al. on the calculation of the concentration index using Burning Glass data (OJA):  
<https://www.sciencedirect.com/science/article/pii/S0927537120300907>



# Labour Market Concentration (LMC)

- How much choice people have when looking for employment?
- Labour market: job search for a given **occupation** (ISCO 4-digits classification), **region** (Commuting zone - Functional Urban Area) **and time** (Quarter)
- In the case of few employers with open positions: Little competition between employer, Possible Monopsony, Low bargaining power for workers
- No published measures available (so far)
- **Herfindahl-Hirschmann Index** – used to measure concentration. Sum of the squares of market shares (ranges from 0 to 10000 monopolistic situation)
- One index for each local, occupational labour market {Quarter X Occupation X FUA}

# The Herfindahl–Hirschman Index (HHI)

- Sum of the squares of the ad shares of each firm advertising in a city's labour market
- Ranges from close to 0 (perfect competition) to 10 000 (monopoly/monopsony), with 2500 generally considered as highly concentrated (US Department of Justice, 2018)
- Lower index  $\Leftrightarrow$  more competitive market  $\Leftrightarrow$  better for workers

HHI	Market shares' distribution in the special case of equal shares	Other example of market shares' distribution
0	Perfect competition among firms	NA
1000	10 companies with equal shares (10%) of the ads	2 companies with a share of 20% each, 18 smaller competitors sharing the rest of the market
2500	4 companies with equal shares (25%) of the ads	1 dominant firm with a share of 40%, 4 competitors with a share of 15% each
5000	2 firms posting 50% of the ads each	1 dominant firm with a share of 70%, 9 smaller competitors sharing the rest of the market
10000	Monopsony of one firm posting 100% of the ads	NA

# R code



• Code available on Github [https://github.com/eurostat/oja\\_hhi](https://github.com/eurostat/oja_hhi)

## Data Query

- Querying all OJAs data for jobs located in the 27 Member States

## Cleaning and Filtering

- Filtering all OJA where variables are not available (geoinformation, ISCO code)
- Eliminating duplicates

## Cleaning *companyname* variable

- Consolidating names of companies (basic string cleaning and consolidation of different spellings of the same company name)
- Filtering OJA posted by intermediary agencies based on (i) keywords and (ii) classification model
- Imputation of missing company names

## Geodata Merging

- Assign OJAs to FUAs where possible (by city or NUTS3)
- Download georeferenced data for visualization
- Handle country exceptions

## HHI index calculation

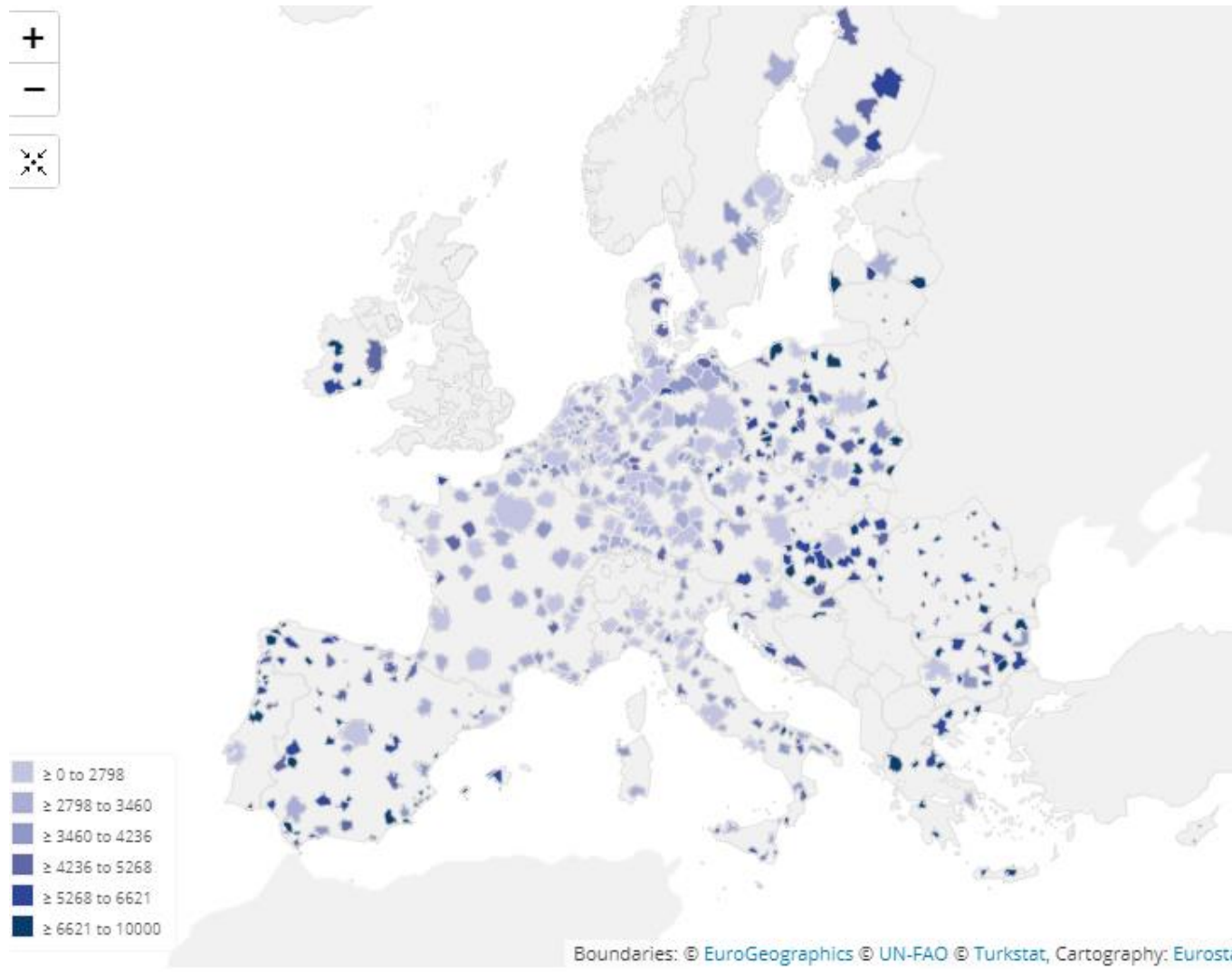
- Calculate HHI index – alternatives and aggregates

## Results Visualization

- Aggregate country results
- Prepare output tables and visualizations (gisco+ggplot)

# Results and Next Steps

# The HHI across EU urban areas, fourth quarter of 2020



Lowest levels of the HHI:

Functional Urban Area	HHI, 2020 (equivalent number of companies)	
Berlin	1 022	(9.8)
München	1 218	(8.2)
Hamburg	1 238	(8.1)
Paris	1 238	(8.1)
Milano	1 291	(7.7)
Ruhrgebiet	1 367	(7.3)
Stockholm	1 416	(7.1)
Bruxelles	1 489	(6.7)
Amsterdam	1 525	(6.6)
Düsseldorf	1 689	(5.9)
Lisbon	1 692	(5.9)
Köln	1 696	(5.9)
Leipzig	1 728	(5.8)
Lyon	1 739	(5.8)
Utrecht	1 743	(5.7)
Madrid	1 748	(5.7)
Dresden	1 759	(5.7)
Barcelona	1 772	(5.6)
Roma	1 794	(5.6)
Stuttgart	1 796	(5.6)

Interactive map: <https://ec.europa.eu/eurostat/cache/RCI/rcit/lmci.html>

# Future Work

- Extend data coverage to all EFTA countries
- Improve the cleaning and classification of company names
- Calculate the index using a different (broader) definition of labour markets
- Integrate/Correlate the results with more Eurostat statistical data collected at NUTS3 level
- Further analyse the results of specific occupation code

# Thank you



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